

TRANSFER AGREEMENT FOR BACCALAUREATE DEGREE



**Southern Maine Community College
and
University of New England**



Statement of Purpose

The purpose of this agreement is to facilitate student academic transfer and provide a smooth transition from Southern Maine Community College (SMCC) to the University of New England (UNE). It is recognized that this agreement shall describe the required program of study at SMCC for admission eligibility to UNE and the degree program indicated.

Terms & Conditions of Academic Credit Transfer

To: Bachelor of Science in Business

From: Associate in Science in Business Administration

The evaluation and transfer of earned college credits shall be in compliance with state and federal education policies and institutional and academic program accreditation standards pertaining to undergraduate academic transfer. Current students and graduates who have earned degrees from Southern Maine Community College shall be eligible for credit evaluation under the terms of this agreement.

Transfer students will be accorded the same standards and criteria for admission to a major degree sequence as UNE students. All applicants accepted to UNE's Baccalaureate programs must fulfill the graduation requirements of the granting institution as identified in Appendices A, B, and C.

- **Appendix A** Contains Admission & Graduation Requirements of the Receiving Institution
- **Appendix B** Contains Side By Side Course Equivalency Tables for the academic program listed above
- **Appendix C** Contains a four-semester map of remaining courses to be taken at UNE

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Articulation Agreement between Southern Maine Community College & University of New England

APPENDIX A

Admission & Graduation Requirements of the Receiving Institution

This agreement includes specific requirements for admission into a program, outlines requirements, and indicates which degree or diploma can be used to meet program prerequisites as well as general education, major or program, and graduation requirements.

Admissions Requirements

Successful completion of the SMCC **Associate in Science in Business Administration**, submission of a completed admission application (if necessary), transcripts and other supporting materials. For coursework to transfer to UNE, a student must earn a grade of C- or better.

Requirements for the Bachelor of Science in Business

Remaining required coursework is listed in Appendix C. Remaining required coursework is listed in Appendix C. Student must maintain a cumulative GPA of 2.0 to graduate.

Residency Requirement

At minimum, thirty (30) of the last forty-five (45) credits of a student's baccalaureate course load must be completed at UNE.

APPENDIX B

Course Requirements for the University Degree of Bachelor of Science in Business Administration for the
College Degree of Associate in Science in Business Administration

Southern Maine Community College Courses	University of New England Courses	UNE Credits
SMCC General Education Requirements	UNE Course Equivalencies	
ENGL 100 English Composition	ENG 110 English Composition	3
ENGL 115 Introduction to Literature	CAS Core Humanities: ENG 104 Introduction to Literature	3
FIGS 100 Freshman Interest Group Elective	General Elective	1
MATH 112 Quantitative Reasoning	CAS Core Mathematics: MAT 110 Quantitative Reasoning	3
MATH 155 Statistics	MAT 120 Statistics	3
Science Elective with Lab	CAS Core Science with Lab	4
Fine Arts Elective: choose from ARTS or MUSI 105*	CAS Core Creative Arts	3
Diversity/Ethical Reasoning Elective, recommend BUSN 255 Human Resource Management	BUMG 302 Human Resource Management	3
Social Science Elective	CAS Core Social Science	3
Humanities Elective: choose from ENGL, HIST, PHIL, POLS, SPAN	CAS Core Humanities	3
English Communication Elective	CAS Core Humanities	3
SMCC Major Required Courses	UNE Course Equivalencies	
ACCT 105 Financial Accounting	BUAC 201 Financial Accounting	3
ACCT 155 Managerial Accounting	BUAC 203 Managerial Accounting	3
BUSN 100 Introduction to Business	General Elective: BUEC 101 Intro to Business & Economics	3
BUSN 260 Business Law	BUMG 325 Legal Environment of Business	3
CMPT 151 Spreadsheet Applications or BUSN 195 Business Modeling with Excel	General Elective	3
ECON 120 Microeconomics	BUEC 204 Microeconomics	3
ECON 125 Macroeconomics	BUEC 203 Macroeconomics	3
Business Capstone: ACCT 205, BUSN 255, BUSN 265, recommend BUSN 265 Business Problem Solving	Business Elective	3
Business Elective, recommend: BUSN 200 Marketing	BUMK 200 Marketing	3
Business Elective, recommend: BUSN 130 Entrepreneurship	BUMK 312 Entrepreneurship/Small Business Management	3
Total Credits to Transfer		62

NOTE: Specific courses recommended above to fulfill the SMCC electives are required for the UNE major degree. If these courses are not taken at SMCC, they must be taken at UNE.

*The SMCC course MUSI 105 SMCC Chorale is a 1 credit course that may be repeated for up to 3 credits. Three credits are required to fulfill the CAS Core Creative Arts requirement at UNE.

APPENDIX C

Remaining Courses for the University Degree of Bachelor of Science in Business Administration

Course	Credits
BUFI 315 Business Finance Concepts and Skills	3
BUMG 120 Innovation through Technology	3
BUMG 200 Management	3
BUMG 311 Business and Society Relations	3
BUMG 335 International Management	3
BUMG 495A Internship in Business Administration	3
BUMG 498 Strategic Management	3
DSC 205/BUFI 205 Introduction to Predictive Analytics	3
Business Electives (Concentration)	12-13
ENV 104 Introduction to Environmental Issues	3
CAS Core Humanities or Social Science Courses	3
CAS Core Social Science Course	3
Advanced Studies Core Courses	6
CIT 400 Citizenship	1
General Electives	5-6
Total Credits at UNE	58