Transfer Agreements at SMCC



Dear Student,

If you want to earn a bachelor's degree for less, you can save thousands of dollars by starting at SMCC before transferring to a four-year college or university. Our transfer agreements will put you on the right path.

These agreements allow you to pre-plan your college careers so you can avoid taking unneeded credits and spending money on courses that won't count toward a bachelor's degree.

We have transfer agreements with the University of Maine, the University of Southern Maine, the University of New England, Saint Joseph's College and elsewhere in Maine. If you're interested in out-of-state schools, we can simplify your transfer to places such as Johnson & Wales, Southern New Hampshire University, Smith, Wellesley, Mount Holyoke College and more.

If you want to continue your education after graduating from SMCC, our transfer agreements will help get you there.

Start smart at SMCC by avoiding debt and getting the skills and support you need to continue your education through one of our seamless transfer agreements. Then finish strong by getting a four-year degree and earning over \$1 million more over your lifetime. We are here to help you succeed.

Joe Cassidy

President of SMCC

For more information about this specific transfer agreement please view the additional pages in this document.

Please note: These agreements are frequently renewed and may at times be under renewal. If you have any questions or concerns, please contact our **Advising Office** at 207-741-5835 or transfer@smccME.edu.

We are here to help your succeed.



Articulation Agreement



Southern New Hampshire University and Southern Maine Community College

I. PURPOSE

Southern New Hampshire University (SNHU) and Southern Maine Community College (SMCC), in the spirit of academic cooperation, and in order to facilitate the transfer of graduates of SMCC to SNHU, hereby do enter into an academic articulation agreement. Successful implementation of the Agreement is dependent upon communication of its content to all involved participants and the assumption of responsibility by both institutions for such communications.

The purpose of this Articulation Agreement is to acknowledge that, following completion of an associate degree in the student's program of choice at Southern Maine Community College, students may transfer all the credits from the degree(s) outlined below to a Southern New Hampshire University bachelor undergraduate degree program that coincides with their associate degree so long as the following criteria are met

This Articulation Agreement, made this 4th day of September, 2014, by and between Southern New Hampshire University and Southern Maine Community College is as follows:

II. TRANSFER PATHWAY(S)

- 1. SNHU welcomes students who wish to transfer from SMCC. To be eligible for all benefits of this agreement, the student must submit proof of having been awarded an associate degree from Southern Maine Community College in the form of an official transcript from Southern Maine Community College.
- 2. Based on the course equivalency tables attached, SNHU guarantees transferability of all credits outlined in the following SMCC associate degree to its' corresponding SNHU bachelor degree:

AAS Hospitality Management to BAS Hospitality Management (Admission into the BAS Hospitality Management program requires the COMPLETION of an Associate degree)

- 3. As SNHU and SMCC are regionally accredited, all academic course work in which a student has earned a grade of "C-" or higher is fully transferable based on the attached course equivalents. Students transferring with 60 or more credits are granted junior status, and no more than 90 credits will be accepted in transfer to a bachelor degree program.
- 4. Credits used to complete requirements for a Southern Maine Community College associate degree may not be applied a second time toward courses in the bachelor degree if it is included in the transfer of credit as part of this agreement.
- 5. Students transferring from SMCC may enroll at SNHU as full or part time students. The majority of SNHU's bachelor programs are offered both on campus and online.
- 6. Military students enrolling at SNHU can transfer up to 90 hours for a bachelor with unlimited CLEP, DANTES and Excelsior credits--providing students meet residency requirements.



III. TERMS

- Southern New Hampshire University agrees to provide SMCC upon request, on official letterhead, an update of student enrollment and academic progress, to include general data on how many students have transferred to Southern New Hampshire University, completed at least three terms and are making satisfactory academic progress through their program (as defined in the SNHU catalog).
- 2. This Agreement is effective as of the date of the fully executed document, and shall continue until terminated. Both parties must approve amendments to the Agreement in writing. Either party may terminate the Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately in the event that participation under the Agreement may give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction.
- 3. Admission criteria, academic requirements, and other admission requirements will be subject to the applicable Catalog at the time of the students' admission to their desired SNHU bachelor program.
- 4. The parties grant to each other a non-exclusive, non-transferable license to use each other's trademarks and servicemarks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to Southern Maine Community College students and alumni. Use of trademarks, servicemarks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return any and all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or servicemarks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or servicemarks.
- 5. SMCC agrees to regularly communicate information regarding this articulation arrangement to its students via email and direct mail on behalf of SNHU (reasonable costs to be incurred by SNHU) and to host SNHU representatives on campus for recruitment activities during the academic year.
- 6. The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives or employees of one party be deemed to be agents, representatives or employees of the other.
- 7. This Agreement may be executed by a duly authorized representative of each party, either by electronic or facsimile transmission, each of which will be considered an original.
- 8. This Articulation Agreement is based on the current curriculum of both educational institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions every four years.
- 9. The official, signed document, stamped "ORIGINAL" is to be filed in the VPAA office, and signed copies will be distributed to appropriate parties.



IV. CONTACTS FOR COORDINATION:

All notices and other communications required hereunder by either party to the other shall be in writing, addressed as follows:

If to Southern New Hampshire University:

Julie Callahan, Director of Transfer Recruitment and Articulation Southern New Hampshire University 2500 North River Road Manchester, NH 03106 j.callahan@snhu.edu 603.645.9687

If to Southern Maine Community College:

Margie Fahey, Associate Dean for Curriculum Design and Articulation Southern Maine Community College 2 Fort Road South Portland, ME 04106 mfahey@smccme.edu 207.741.5833

or to such other persons or places as either party may from time to time designate by written notice to the other.



Articulation Guide

Southern Maine Community College AAS Hospitality Management

to

SNHU BAS Hospitality Management

(Requires the completion of an Associate degree)

Southern Maine Community College AAS Hospitality Management Courses:		Southern New Hampshire University BAS in Hospitality Management Equivalencies:	
Block Transfer of 60 credits from AAS Hospitality Management	60	Block Transfer	60
DIET160 Food Service Sanitation	1	CULELE Culinary Arts Elective	1
Additional credit from Science Elective*	1	Elective in appropriate discipline	1
Total Credits	62	Total Credits Transferred to SNHU	62

^{* 4-}credit courses leave students with an additional 1-credit per course that will be transferred as a free elective in appropriate discipline.

BAS in Hospitality Management Courses to be taken at SNHU:

COMISES IN BE TWEN IT SHUM.				
General Education Requirements				
ENG200 Sophomore Seminar				
MAT240 Applied Statistics				
SNHU Experience				
Choose ECO201 Micro- or ECO202 Macro-economics				
Integration Cluster				
School of Business Core Requirements				
HOS202 Hospitality Managerial Accounting				
HOS416 Legal Issues in Hospitality & Tourism				
OL421 Strategic Management & Policy				
QSO300 Operations Management				
Hospitality Management Major Requirements				
HOS220 Geography of Global Cultures				
HOS320 Hospitality Sales Management				
HOS418 Hospitality Facilities Management				
HOS420 Financial Analysis Hospitality				
HOS492 Experiential Learning				
Specialization - Choose ONE of the following specializations:				
Hotel and Resort Management				
HOS311, HOS415, and choose one: HOS428 or HOS430				
Restaurant and Beverage Management				
HOS422, HOS424, and choose one: HOS427 or HOS425				
Events and Convention Management				
HOS340, HOS341, and HOS401				
Remaining Free Elective Credits to complete				
Total Credits Taken at SNHU				
	58			
Total Credits in SNHU Bachelor Degree	120			

^{*}Courses may vary, pending completion of any required SNHU courses within the SMCC associate degree

^{**}Students enrolled in the BAS degree program must complete 500 hours of experiential learning in a hospitality and tourism (or related) business with a minimum of 100 hours in guest/customer contact services. Credit will not be awarded for any work experience prior to formal admission into the program.

This document is based upon the current 2013-2014 curriculum at both institutions. Courses and requirements are subject to change.